





East Africa's Largest International Trade Exhibition On Building & Construction Products, Equipments & Machinery POST SHOW REPORT 12 - 14 September 2019 Diamond Jubilee Expo Centre, Dar-es-Salaam, Tanzania

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EXPERIENC

y EXPOGROUP Supports The " GO GREEN " Campaign Across The Globe. Please use paper only when necessary.

Ministry of Works, Transport and Communications inaugurated the Buildexpo Tanzania 2019

As the leading International Exhibition in the East African Building and Construction Industry, the 22nd BUILDEXPO AFRICA 2019, set new records this November with an overwhelming response of Trade Visitors and Exhibitors from across the globe making it East Africa's most successful event.

The 22rd BUILDEXPO AFRICA 2019, was held at the Diamond Jubilee Expo Centre, Dar-es-Salaam, from September 12 - 14, 2019. Inaugurated by Hon'ble Arch. Daud W. Kondoro, AG. Chief Executive Officer, Ministry Of Works, Transport & Communications. The show was an exceptional success for the 21st consecutive year. The expo proved to be a useful stage for visitors to meet exhibitors of their interest.

Organized by EXPOGROUP, the show had exceptional visitor footfall ensuring beneficial interactions for exhibitors with a wide variety of potential business prospects. The expo saw a strong international presence with participants from as many as 30 countries exhibiting their products.

As a proven platform for business to business, the exposition showcased latest developments in the Building and Construction Industry. Stakeholders from various organizations, decision makers from the end user industries as well as industry observers and experts interacted with each other, making the event an excellent platform for networking and relationship building. Exhibitors identified the immense potential of the East African market while the visitors were exposed to explore various new business options.



Exhibitors from 30 countries participated

- Australia
- Bangladesh
- Belgium
- Brazil
- China
- Egypt
- Germany
- India
- Italy
- Indonesia
- Kenya
- Korea
- Kuwait
- Malaysia
- Mexico
- Nigeria
- Poland
- Saudi Arabia

- South Africa
- Singapore
- Spain
- Sri Lanka
- Switzerland
- Tanzania
- Thailand
- Tunisia
- Turkey
- U.A.E.
- U.S.A
- Zambia







- Building and Construction Material
- Equipment & Machinery
- Mining
- Tiles & Marbles
- Safety & Security
- Interiors & Lighting
- Woodworking Tools & Accessories
- Sanitary Ware
- Air Conditioning
- Tools and Hardware
- Water Technology
- Aluminum & Steel Products
- Pipes & Fittings
- Power Tools
- Prefabricated buildings
- Granite & Ceramics
- Pumps & Motors
- Safety Products
- Fasteners & Fittings
- Sanitary Ware
- Motors & Generators



Visitor Profile

- Importers, Distributors & Retailers
- Manufacturers & Exporters
- Architects, Consultants & Engineers
- Miners & Contractors
- Property Developers
- Interior Designers
- Government Building Administrations
- Government Agencies
- Bulk Consumers like Hotels, Hospitals,
- Landscapers, Malls etc.

Visitor Statistics (Total 5000)





Exhibitors Report :

86% of exhibitors stated that their overall objectives had been met.

85% stated that they had met or surpassed the number of inquiries received during the 3 day event.

82% of exhibitors stated that they would like to repeat their participation.

88% of the exhibitors stated that they were satisfied with the support / services extended by the organizer.

• Exhibitors' Comments :

HYUNDAI EAST AFRICA LTD, Tanzania:

Buildexpo has hosted Hyundai Construction Equipment as sponsors every year. And this year too we have seen a larger number of visitors who are intersted in our product range. We have also used this platform to introduce some new products as the event is the only one that has an excellent visibility in this region.

SUNHEARRT CERAMIK, India:

Our aim for Africa is to introduce worldclass products and for that we need some worldclass partners. The Buildexpo platforms are perfect to showcase our diversity of products and has made our job of selling from India to Africa much more easier.

ESSESS - ASIAN PAINTS, India:

The market is still young but we can see potential as this the right time to establish our brand in this region. We have showcased some of our best

products here and are looking forward to generate excellent business opportunities from the contacts made using this expo.





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PRIME EXHIBITORS:



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SUPPORT & PARTNERS:









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BUILDEXPO AFRICA 2022

24 - 26 March Diamond Jubilee Expo Centre, Dar-es-Salaam Tanzania

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